

## General Services Administration: Information on Pricing Retail Packaging Products: Ggd-99-116



General Services Administration:  
Information on Pricing Retail  
Packaging Products: GGD-99-116

U.S. Government  
Accountability Office (GAO)

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## **GENERAL SERVICES ADMINISTRATION: INFORMATION ON PRICING RETAIL PACKAGING PRODUCTS: GGD-99-116**

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BiblioGov. Paperback. Book Condition: New. This item is printed on demand. Paperback. 26 pages. Dimensions: 9.7in. x 7.4in. x 0.1in. Pursuant to a legislative requirement, GAO examined the General Services Administrations (GSA) retail packaging products program, focusing on whether: (1) GSA is required by law to set its prices for retail packaging products at levels sufficient to ensure that all selling costs are recovered on each item; and (2) GSAs selling prices for these items do recover all costs. GAO noted that: (1) GSA is not required to, nor does it set prices to, recover all estimated costs associated with selling retail packaging products on an item-by-item basis; (2) the statutory provision related to product pricing and cost recovery, 40 U. S. C. 756, specifically identifies the purchase price, transportation, and the direct and indirect costs associated with contracting, handling, and distributing products as the costs that GSA should recover through its selling prices; (3) however, the law does not require GSA to use a specific method in recovering its costs or require GSA to establish a price for an individual product that will recover all of the costs associated with selling that product; (4) GSA officials believe that they are complying with the full cost recovery requirement mandated in 40 U. S. C. 756, if the revenues for all products and services sold through its General Supply Fund are at least equal to the total cost of operating the Fund; (5) because the statute does not specify how GSA should implement full cost recovery, does not require that GSA must recover cost on an item-by-item basis, and states that cost should be recovered so far as practicable, GAO believes that the method GSA is using to achieve full cost recovery is within its discretion; (6) GAOs analysis of the 27...

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